

This month's product promotions, company news and more.



Welcome to the May edition of "In The Know With Capitol Materials Coastal." We're glad to connect with you again!

May Promo

The advertisement features a black header with the text 'CMC MONTHLY' in white and 'MAY DEAL OF THE MONTH!' in orange. Below this, a mannequin is shown wearing a yellow and black safety harness. To the right of the mannequin, the text reads 'Guardian Fall Protection Safety Kits'. Below this, two product options are listed: '#GFP20204 (S - L) \$69.99' and '#GFP20205 (XL - XXL) \$73.99'. A storage bag is shown at the bottom left of the mannequin. The CMC logo is in the bottom right corner of the ad.

CMC's monthly specials allow you to save on a different product every month. For May, we have OSHA-compliant **Guardian Safety Kits in sizes S - XXL for only \$69.99 - \$73.99**. The kit includes a velocity harness, internal shock lanyard, and storage bag. Product features include:

- An upgraded back placard to prevent D-ring slippage
- Five adjustment points
- A PT chest with TB legs for easy adjustment
- Dual breakaway lanyard keepers
- Red core webbing to indicate wear
- A lifetime warranty against defects

This Guardian Fall Protection kit features the best entry-level velocity harness on the market, so stock up today at this special low price!

Hurry, because this offer is only good through the month of May while supplies last!

Join Us for Demo Days!

You're invited to Capitol Materials Coastal's Demo Days at our Savannah and Charleston yards! Join us for lunch and check out the hot new products, get tips from industry pros, and win prizes.

At Demo Day, you'll enjoy:

- A free catered lunch
- Prizes and giveaways
- Product specials
- The company of fellow professionals



Participating vendors include: American, Trim-Tex, National Gypsum, Tool Source Warehouse, RUCO, CertainTeed, Makita, Georgia-Pacific, Telling, The Steel Network, Crane Composites, DeWALT, Marino-Ware, Demand, MBA, Star Sales, Steel Structural Products, PLS, Phillips, Pro-Tect, Grabber, American Cornerbead, Knauf, Plastic Components, OSI, Armstrong, Dryvit, and Steel & Wire.

[RSVP for the Savannah Demo Day](#), Wednesday, May 17, from 10 am - 2 pm.

[RSVP for the Charleston Demo Day](#), Thursday, May 18, from 10 am - 2 pm.

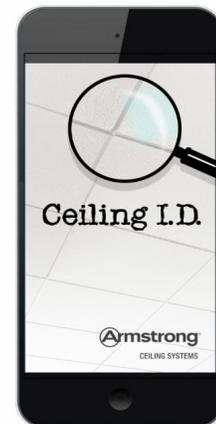
Armstrong Introduces Ceiling I.D. App

Need to replace a stained or broken ceiling panel, but aren't sure which panel will match your ceiling? Armstrong has developed a new phone app to quickly and easily identify the best replacement panel and provide the user with a list of local suppliers who carry the part.

The Armstrong Ceiling I.D. app can be [downloaded free from the iPhone App Store](#). Using the app, take a photo of the existing ceiling. The photo will link to an email to Armstrong TechLine experts, who will identify the ceiling and find the best replacement panel match - within one business day.

[View a video demo.](#)

Once you've identified the correct panel using the app, contact Capitol Materials Coastal to order. We carry the full line of Armstrong ceiling panels.



Product Spotlight: Tape Tech Premium Finishing Knives



Capitol Materials Coastal carries the full range of TapeTech drywall finishing tools, including Premium Finishing Knives.

TapeTech Premium Finishing Knives are available in eight widths for wipe down and finishing, and offer these benefits:

- Blades are made of strong INOX German stainless steel
- Handles feature ergonomic design to reduce wrist strain
- Blades are flexible to allow up to 10 times more contact area with the surface for a superior finish

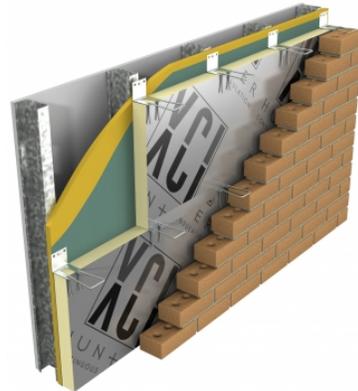
- Extendable handle sold separately fits all Premium Finishing Knives
- Flexible blades leave more compound on the surface than traditional finishing knives

[View a video demo.](#)

Visit your local Capitol Materials Coastal yard to purchase TapeTech tools and browse our selection of [construction accessories.](#)

Product Spotlight: Hunter XCi Foil

Hunter manufactures a variety of closed cell polyisocyanurate (polyiso) continuous insulation panels, including XCi Foil, suitable for use in wood frame, steel frame, masonry, and concrete construction.



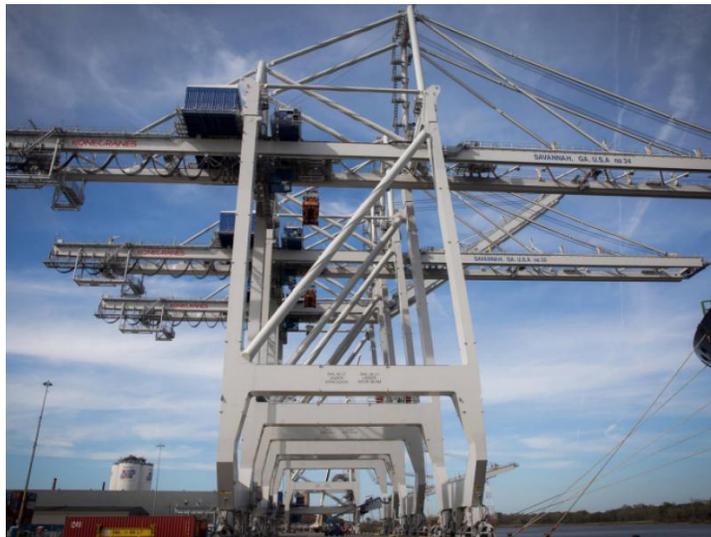
Hunter XCi Foil has a number of advantages over other types of panel insulation:

- R-value is higher than other plastic foam board insulation
- Foil facing blocks radiant heat transfer
- Panels are lightweight and easy to handle, yet durable
- Material is easily cut to fit with a knife or saw
- Compounds used in manufacture do not contribute to ozone depletion
- Product meets all current ASHRAE 90.1, IECC, IBC and IRC standards

[Click here](#) for more information about Hunter XCi Foil, product specifications, and installation guides.

If you have questions about Hunter XCi Foil or would like to place an order, [contact a Capitol Materials Coastal professional.](#)

Regional News: Garden City Terminal Adds More Ship-to-Shore Cranes



Georgia Ports Authority has added four new Neo-Panamax cranes at Savannah's Garden City Terminal, bringing its fleet of massive cargo cranes to 26 - more than any other U.S. terminal.

The cranes can work the largest ships calling on East Coast ports. Savannah is one of only three ports on the East Coast equipped to handle the larger Neo-Panamax ships. Along with Norfolk and NY/NJ, the Garden City Terminal will benefit from the expansion of the Panama Canal and the larger ships that can navigate it.

Garden City Terminal plans to add another four cranes by the end of 2018.

[Read the full article here.](#)

For more information about Capitol Materials Coastal, including our services and product offerings, [visit our website.](#)

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With eight yard locations across Georgia, South Carolina and Florida.