

This month's product promotions, company news and more.





A GMS COMPANY

Welcome to the October edition of "In The Know With Capitol Materials Coastal." We're glad to connect with you again!

October Promo


**CMC MONTHLY
OCTOBER DEAL OF THE MONTH!**



12/3 Extension Cords

50' \$30.75/EA

100' \$54.30/EA



A GMS COMPANY

CMC's monthly specials allow you to save on a different product every month. For October, we have **U.S. Wire & Cable's Outdoor Lighted Extension Cords** for only **\$30.75** for a 50' cord, or **\$54.30** for a 100' cord!

These 12 gauge, three-conductor, grounded power cords include several attractive features:

- Double insulation: each wire is individually insulated and surrounded by the insulated outer jacket
- Super-flexible SJTW vinyl outer jacket won't crack or break, even in -35 degree temperatures
- Bright yellow color for high visibility
- Lighted "power-on" plug and receptacle ends

U.S. Wire & Cable's Outdoor Lighted Extension Cords have a 15-amp, 125 volt rating, are UL tested, and meet OSHA standards. If your power cords are nearing the end of their useful lives, be sure to replace and upgrade them now at this great reduced price!

Hurry, because this offer is only good through the month of October!

[Visit one of our yards.](#)

Product Spotlight: Dryvit Outsulation Plus MD System



Dryvit's Outsulation Plus MD system increases the weather-resistant and insulating qualities of Outsulation with a second line of defense against air and moisture infiltration, through use of Dryvit's Backstop NT and the AquaFlash flashing system at all wall openings. The system also incorporates adhesive channels to provide moisture drainage. The Outsulation Plus MD system is efficient, economical, and easy to install, and offers the following benefits:

- Engineered passive moisture drainage
- Air and water resistant barrier membrane
- Anti-crack, impact resistant scrim
- High R-value continuous insulation
- Eliminates thermal bridging in framed construction
- Durable and seamless finish veneer provides a range of aesthetically appealing results

Continuous insulation applied to the exterior of the building envelope provides a much higher R-value per inch than wall cavity insulation and can eliminate the need for other wall insulation. Design standards and codes already require continuous insulation for commercial buildings in over 90% of the U.S., and many of the new standards now being adopted will require use of air barriers as well. The Outsulation Plus MD system satisfies both of these requirements with a lightweight, durable, economical, and easy-to-install system.

You can [learn more about Dryvit's Outsulation Plus MD system here](#), or consult with the product specialists at your local Capitol Materials Coastal yard. We carry the full line of Dryvit products.

CMC Florida/Georgia ORCA Cooler Giveaway

From now until the Florida/Georgia game on October 28, purchase any ORCA product at Capitol Materials Coastal in Savannah and receive entry into the Florida/Georgia ORCA Cooler Giveaway.

Fill out your contact information on the entry form

and drop it into the cooler of your choice. Following the game we will draw one name from the cooler of the winning team and that person will win the cooler.

We have a large selection of ORCA products in stock, including tumblers, the Rocket coozie, and Silos. Come by today to enter the cooler giveaway!



Product Spotlight: Makita 18V LXT Lithium-Ion Brushless Cordless Reciprocating Saw Kit

Makita manufactures the most complete line of cordless tools in the industry. The manufacturer is the global leader in industrial power tools and continues to be a favorite with Capitol Materials Coastal's customers.

Makita cordless tools offer some advantages not found in other brands: they are designed and built by Makita rather than being outsourced to third parties, their motor life is up to five times longer than other brands', their brushless motors are designed to last the lifetime of the tool, and they feature modular motor and component design for easier, lower cost maintenance.



The Makita 18V LXT Lithium-Ion Brushless Cordless Reciprocating Saw Kit has all of these advantages, and includes these features:

- Two speed motor delivering 0-2,300 strokes per minute on low and 0-3,000 strokes per minute on high
- "Tool-less" blade change system for faster blade installation and removal
- Refined crank mechanism design minimizes blade deflection and reduces vibration
- Includes two 18V LXT Lithium-ion 5.0 Ah batteries, rapid charger and tool case

Makita has upped the ante with its line of LXT cordless tools, which combine fast-charging LXT batteries with Makita's Rapid Optimum Charger, brushless motors, and STAR protection computer controls, making Makita LXT the most advanced, durable, and dependable 18V tools available on the market.

You can [browse Makita's selection of cordless tools on their website](#), or drop by your closest CMC yard for a hands-on examination. Capitol Materials Coastal stocks the full line of Makita battery-powered tools.

Enforcement of New OSHA Silica Rules Now in Effect

Enforcement of OSHA's new silica rule for the construction industry went into effect on September 23, after the enforcement deadline was postponed from June 23 to allow more time for additional outreach and education.

If you haven't already taken steps to bring your operations into compliance with the new rule, consult the resources at the links below for information about the new rule, the reasoning behind it, and how to achieve compliance.



About Crystalline Silica:

- [OSHA Fact Sheet - What is Crystalline Silica?](#)
- [NIOSH Silica Information web page](#)
- [Crystalline Silica Exposure in the Construction Industry](#)

OSHA's Silica Rule and Compliance:

- [OSHA's Frequently Asked Questions: Respirable Crystalline Silica Rule](#)
- [OSHA's Proposed Crystalline Silica Rule: Overview](#)
- [OSHA's New National Emphasis Program: Crystalline Silica](#) (Power Point download)
- [OSHA's Final Rule to Protect Workers from Exposure to Respirable Crystalline Silica](#)
- [OSHA Fact Sheet on Crystalline Silica Rule: Construction](#)
- [OSHA's Small Entity Compliance Guide for the Respirable Crystalline Silica Standard for Construction](#)

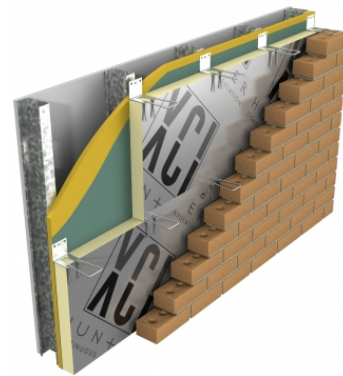
Capitol Materials Coastal has a [wide array of tools and accessories for dust control and abatement and your other job-safety needs](#). Contact one of our product specialists for more information about dust shrouds, extractors, and the other equipment and materials needed for compliance with the new rule.

Product Spotlight: Hunter Xci Polyiso Panels

Hunter manufactures a variety of closed cell polyisocyanurate (polyiso) continuous insulation panels, including Xci CG, Foil, 286, Ply, ConCast, and NB. There is a Hunter Xci panel suitable for every type of construction.

Hunter Xci has a number of advantages over other types of panel insulation:

- R-value is higher than other plastic foam board insulation
- Panels are lightweight and easy to handle, yet durable
- Material is easily cut to fit with a knife or saw
- Compounds used in manufacture do not contribute to ozone depletion
- Product meets all current ASHRAE 90.1, IECC, IBC and IRC standards



[Click here for more information about Hunter Xci panels](#), product specifications, and installation guides.

If you have questions about Hunter Xci or would like to place an order, [contact a Capitol Materials Coastal product specialist](#).

Sharp Decline in Commercial Construction Starts Seen in July

A recent report by ConstructConnect found that new commercial construction starts were down by 13.8% in July compared to June of this year. Typically, there is a July increase in starts of 3.5% over June activity. July 2017 also compared poorly to July 2016, with starts down by 17.6% over last year.

The news is not all bad, however. Starts for January through July of this year showed a slight increase of 0.5% over the same period in 2016, and the total number of construction jobs in the U.S. increased by 6,000 in July.

Job growth remains strong in the construction sector with an average monthly increase of 17,000 new jobs in January through July of this year, a solid improvement over the average monthly increase of 11,000 during the same period in 2016. The year-over-year increase in construction jobs represents an increase of 2.8%, nearly double the 1.5% increase for jobs in all sectors of the economy.

There is another bright spot in the report: jobs in architecture and engineering grew by 3.6% in July compared to July 2016. Because the design professions are considered a leading indicator for construction, job gains there usually herald increased construction activity six months to a year in

the future.

The July figures represent a mix of winners and losers in commercial construction subcategories as well as in regions and states. The industrial and institutional subcategories were big losers, with the engineering subcategory, which includes roads, bridges, and water, helping to balance out those losses with a 19.9% year-to-date increase over the same period in 2016. The Northeast was the regional winner, with strong growth of 18.6%, while the South was the regional loser, with starts down 9.7% year-to-date over the same period in 2016.

Despite the poor showing of the Southern region, in our area there is brighter news. While starts in Georgia were down by 18% year-over-year, South Carolina has posted a 20.1% uptick in starts, and Florida's starts increased by a healthy 27.8% over last year's.

ConstructConnect's report includes granular detail about activity in all commercial construction subcategories. [You can read the full article here.](#)

For more information about Capitol Materials Coastal, including our services and product offerings, [visit our website.](#)

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With eight yard locations across Georgia, South Carolina and Florida.